

New Player-Pianos

If you buy a Player Piano NOW you can get one of these instruments at about the cost of a good piano—in fact, you get a good piano with the player mechanism, the two in one—but you must buy NOW, as the discounts cannot be given after this Cable Piano Co. stock is sold.

Conover, Kingsbury and Cable Inner-Player Pianos, 20 per cent off regular prices. Schubert and Euphonia Player Pianos, 10 per cent off regular prices.

Long time terms are granted on these prices. A further discount of 10 per cent. is given for cash and short time settlements.

Slightly Used Player-Pianos

Among many offerings in this department, slightly used but in excellent condition: \$650 Cecilian, time price, \$292; cash, \$255; \$650 Kingsbury, time price, \$409; cash, \$355; \$650 Euphonia, time price, \$362; cash, \$315. And a few others equally as attractive.

200 Rolls Player Music, 35c Roll

This music is the 50c to \$1.75 price, as good as new in every respect except for a few finger prints on the end of the roll.

Small Musical Merchandise

Heavy discounts have been made in this department, which contains a multitude of various articles—A general discount of 30 per cent, although in some of the items a much deeper cut is made.

\$7.00 Guitars for \$3.50; \$25.00 Guitars for \$12.50.
\$4.00 Banjo for \$2.00; \$15.00 Banjo for \$7.50.
\$10.00 Violin for \$5.00, and up at same discounts.
\$4.00 Mandolin for \$2.00; \$37.50 Mandolin for \$18.75.
\$1.50 Bugles for 75c; \$4.00 Bugles for \$2.00.
\$2.00 Music Satchels for \$1.40; \$12.00 Music Satchels for \$8.40.
\$1.50 Music Rolls for \$1.05; \$3.50 Music Rolls for \$2.45.

This is the Best Time to Buy a Piano or a Player-Piano

This sale is the real thing. The entire stock of the Cable Piano Co. is included, and every article bears one of the Transfer Discount Tags which shows plainly the great saving you can make if you buy NOW.

This tremendous stock of New and Slightly Used Pianos, Piano-Players, Small Musical Merchandise, Books, Cabinets, Sheet Music, Etc., must be sold, and you'll never have another such opportunity as this for economy. Come to-day, come early. It will be our pleasure to demonstrate our claims in every possible way.

These few items will make a strong appeal to your self-interest and make you decide now to get your share of the money-saving opportunities offered during the second week of this unique sale.

20%, 30%, 40%, 50%, 60% on Time 10% Extra for Cash

These Discounts Only Apply on the Present Stock and Will Positively Not Be Given on Any of the Cable Line of Instruments to Be Received in the Future.

Absolutely New Pianos

20 New \$275.00 Cabinet Grand Pianos. Transfer Sale, long time, \$192.50. Transfer Sale, CASH or short time, \$163.63.

50 The New Scale Kingsbury Pianos. Regular Price \$350.00 and \$375.00. Transfer Sale, long time, \$280.00 and \$300.00. Transfer Sale, CASH or short time, \$252 and \$270.

2 Exquisite Cable Baby Grand Pianos. Regular Price \$650.00. Mahogany Art Case. Transfer Sale, long time, \$455.00. Transfer Sale, CASH or short time, \$409.50.

25 New Cable Pianos. Regular Price \$400.00 and \$450.00. Transfer Sale, liberal terms, \$320.00 and \$360.00. Transfer Sale, CASH or short time, quick settlement, \$288 and \$324.

20 New Conover Pianos. Sold Everywhere at the Same Standard Prices, According to Size and Style. Regular prices, \$450.00 to \$575.00. Long time price, \$405.00 to \$517.50. Cash Prices, \$364.50 to \$465.75.

Slightly Used Pianos

Regular Price	Transfer Discount	Time Price	Cash Price
\$250.00	50%	\$125.00	\$112.00
\$300.00	60%	\$120.00	\$108.00
\$400.00	40%	\$240.00	\$216.00
\$600.00	50%	\$300.00	\$270.00
\$275.00	50%	\$137.50	\$123.75
\$250.00	30%	\$175.00	\$157.50
\$500.00	50%	\$250.00	\$225.00
\$400.00	60%	\$160.00	\$144.00
\$850.00	50%	\$425.00	\$382.50
\$300.00	40%	\$180.00	\$162.00
\$350.00	60%	\$140.00	\$126.00
\$400.00	60%	\$160.00	\$124.00
\$350.00	50%	\$175.00	\$157.50
\$400.00	50%	\$200.00	\$180.00
\$250.00	40%	\$150.00	\$135.00
\$500.00	70%	\$150.00	\$135.00
\$350.00	30%	\$245.00	\$220.50
\$250.00	30%	\$175.00	\$157.50
\$350.00	40%	\$225.00	\$202.50
\$400.00	50%	\$200.00	\$180.00
\$450.00	50%	\$225.00	\$202.50
\$275.00	50%	\$137.50	\$123.75
\$250.00	20%	\$200.00	\$180.00

40 New \$300.00 Everard Pianos—Less Than Half Price

Double veneered mahogany case. Genuine ivory keys. Best nickel pedals. Standard action. Full metal frame. Beautiful tone. Excellent lasting qualities. A Piano that will give great satisfaction. This Piano is a bargain at the regular price, and a positive money-saver at the price quoted for this sale. Transfer Sale, long time, \$180.00. Transfer Sale, CASH or short time, \$144.00.

MAKE YOUR PURCHASES NOW—COME EARLY—WILL HOLD AND MAKE DELIVERIES CHRISTMAS

Successors to
The Cable Piano Co.

The Corley Company

213 E. Broad St.
Richmond, Virginia

WARNING!

In order to avoid possible disappointment for customers we advise that you select NOW from our extra large stock of those wonderful

Victor-Victrolas Also Records

There will most likely be a shortage of factory output this year, as was the case last year; but if you order NOW we can supply the demand.

Victor-Victrolas, of the horn-less pattern, selling from \$15.00 up, on the easy payment plan, if you desire.

Victor Records—every one of them in stock—are demonstrated cheerfully in sound-proof rooms, separate, quiet and comfortable.

Order for Christmas NOW. No cash down. Then only small weekly or monthly payments. Pay cash only for the Records you get.

101 Best Songs, 10c

For Home, School and Meeting, containing all of the famous patriotic songs and the finest collection of old favorites ever published—words and music complete. 10c a copy.

Mason & Hamlin

No discounts or cut of price is ever made on this Piano. However, we have several used Mason & Hamlin Pianos which we offer at this sale.

1 \$1,800.00 Concert Grand M. & H. Piano.

Used only in concert work. In fine condition. Transfer Sale price, \$1000.

1 \$700.00 Upright M. & H. Piano. Used only a short time. Now in good condition. Transfer Sale price, long time, \$560. Transfer Sale, CASH or short time, \$504.

1 \$800.00 Baby Grand M. & H. Piano. Used only a short time. Good condition. Ebony case. Style A. Transfer Sale price, long time, \$640. Transfer Sale, CASH or short time, \$576.

1 \$700.00 Style G.M. & H. Piano. Dark mahogany case. Used only a short time. Practically new. Transfer Sale price, long time, \$630. Transfer Sale, CASH or short time, \$567.

WELL REPRESENTED AT CONFERENCE

Delegates From All Parts of North Carolina at Methodist Protestant Meeting.

[Special to The Times-Dispatch.] Henderson, N. C., November 22.—The eighty-fifth session of the Methodist Protestant Conference of North Carolina, which convened in the First Methodist Protestant Church of Henderson this evening, has brought together a representative body of the ministers and laymen of that denomination from all parts of this State.

This denomination in North Carolina is not so large as several others, but the growth which it is enjoying is encouraging, and the work which it is accomplishing is gratifying. This conference is composed of pastoral charges in all parts of the State. The membership of the conference consists of sixty ministerial voting members, an equal number of laymen, who represent the churches. There are also sixteen licentiates employed by the conference. Rev. W. E. Swain, D. D., of Asheville, is president of the conference at this time. The president is elected at the beginning of every annual session and the same member can serve in that capacity for no longer than five years. The president devotes his time to the general oversight of the work of the conference between the annual meetings, in addition to presiding at that time, and his salary is provided without his receiving an appointment. The secretary of the conference is elected also at each annual session, and his duties are confined to the

meeting of the conference. Rev. S. W. Taylor, of Littleton, secretary of the conference at this time. The appointments of the pastors are made at each conference session, and for one year at a time, but there is no time limit regarding the number of years a pastor may succeed himself. A stationing committee is appointed at each session of the conference, composed of one layman and one minister, and the appointments are made as the judgment of this committee determines. Effort is made by the committee to give satisfaction to both the preachers and the church membership of the congregations in the appointments. The last published report shows the total church membership of the Methodist Protestant Church in North Carolina to be 20,768, an increase of 448 over the number enrolled the year before. The number of conversions reported was 1,880, and the number of Normal school graduates was 105, the number of officers and teachers, 890, and the number of scholars, 13,355. The total amount of money which the conference contributed last year was almost \$50,000.

FIRST ROAD CAMP AT WASHINGTON

(Continued From First Page.) sons, choose Washington as the scene of the next Road Congress. Other Resolutions Indorsed. A number of other resolutions reported favorably by the committee were indorsed yesterday in bloc. Among these were resolutions urging upon all road authorities their immediate, continuous and careful attention to the question of road maintenance; recommending that no appropriation for construction be made without proper provision for maintenance; urging the various States not already provided therewith to adopt legislation, providing for State supervision of at least the main highways of the State, through a state highway department, and for State aid in the building and maintenance of such roads; recommending that all work of both construction and maintenance be placed under the direction of experienced highway engineers; and favoring the enactment of proper laws by all the States providing for the employment of prison labor in the improvement of the public highways. Numerous other resolutions were also passed, presenting the recommendations of the Congress in the matter of motor traffic regulations, such as speed laws, elimination of unnecessary noises, muffler cut-outs, and proper warning signals. To Discuss Convict Labor. The first Road Congress will end its program this morning with a general discussion of the question of convict labor in relation to public roads. The meeting will be presided over by Dr. Joseph Hyde Pratt, State Geologist of North Carolina. A number of speakers will take part in the discussions. The subject of the particular interest to Virginia in view of the suggestion offered by Senator Martin in his speech before the congress Monday, that this State stop lending her convicts to shoe-making companies and put them to making roads.

for ideas bearing upon the relations of the two.

The meeting was under the direction of the Touring Club of America, represented by the following committee: Chairman, Colonel William D. Sohler, of Boston; David Beecroft, of Chicago; J. T. Palmatroy, of Richmond, and Frederick H. Elliott, of New York. President Page, of the American Association for Highway Improvement, called the convention to order at 10 o'clock, and promptly resigned the chair in favor of Colonel Sohler, who presided over both the morning and afternoon sessions.

Following an address of welcome on behalf of the automobilists of Virginia by Preston Belvin, president of the Virginia Automobile Association, the presiding officer presented Edward Lazansky, Secretary of State, New York, who delivered an address on the subject "A Model State Motor Vehicle Law."

Uniform Auto Laws Needed. Mr. Lazansky stated that one of the most urgent needs to-day is uniform laws in all States touching the running and licensing of automobiles. A resident of one State, he said, ought to have the right to operate his car in a sister State, provided he has complied with the provisions of the law in his home State. Eighteen years, in his opinion, is the age under which no one should be permitted to drive a car on a city street.

Assuming that the only legitimate purpose of automobile taxes and chauffeurs' licenses is for the identification of driver and car in case of accident, Mr. Lazansky expressed it as his opinion that all such fees should be as small as possible and should be based on the actual expense the State incurs in making the registration and issuing the license. Speed laws, he said, should in every case be State-wide, and no local ordinance should be admitted, excluding, of course, large cities, where modifications are imperative.

Erect Proper Signboards. The second address of the morning was on "Traffic Rules and Regulations," and was delivered by Major Richard

Sylvester, of Washington, superintendent of the Metropolitan Police, District of Columbia. He took up the complicated problem of efficient regulation by the police of the heavy traffic in the large cities of the country, illustrating with the methods in use in the national capital. It would greatly simplify the problem, he said, if the communities would erect proper signboards, giving directions as to the speed limit, where and when to slow down, keep to the right, to the left, as near the curb as possible, in plain, bold letters, along roadways and in sections where the display of warnings is important.

Mr. Sylvester was followed by Matthew S. Rogers, Secretary of State, Connecticut, who discussed the "Motor Vehicle Law of Connecticut." A feature of the Connecticut law which was of special interest to the convention is the application of the money derived under it to the building of roads. On this point the speaker said: "Connecticut does not take the money derived from its motor vehicle law and turn it into the treasury for the general purposes of the State, but causes it to be paid over to the Highway Commission of the State, to be used in keeping the State roads, so called, in repair, so that every cent paid by the owner or operator of a motor vehicle is used directly for the benefit of the pathway over which he travels, and he thus, in effect, receives a return of a portion of the money he pays to the State."

Hugh Chalmers on Auto Industry. "The Relation of the Automobile Industry to the Good Roads Movement" was the subject of the address delivered by Hugh Chalmers, of Detroit. The motor car manufacturing company which bears his name, he asked his hearers to get rid of the idea that the automobile makers are the chief beneficiaries of good roads. The turner, not the motor car maker, in his opinion, will derive the greatest benefits.

Manufacturers of automobiles, he said, are continually besieged by people who demand large contributions to help build country roads, which, he stated, are constructed for their peculiar benefit. He thought the idea is absurd.

"Although the automobile interests benefit from good roads," he said, "it is well to remember that the automobile industry has succeeded in spite of bad roads; it is well to remember that we have learned to build cars in such a way that they will stand the pounding of any kind of road. Although there are no improved roads in great sections of the country, still automobiles sell rapidly and steadily. They will continue to sell, because the people need them and must have them. They will sell whether or not anything further is done with the roads."

The automobile interests, he asserted, were performing their share of the duty by carrying on an expensive system of missionary work and helping to mold public sentiment so that it will take action.

The morning session, ended with a paper on "The Illinois Motor Vehicle Law," by Sidney S. Gorham, of Chicago. Paper by Colonel Sohler. Business was resumed at 2:30 in the afternoon with a paper on "The Motor Vehicle Law of Massachusetts," by Colonel William D. Sohler, of Boston, member of the Massachusetts Highway Commission. He was followed by Colonel Charles Clifton, of Buffalo, president of the Automobile Board of Trade, who offered a "Review of the Automobile Industry." The other speakers of the

afternoon were David Beecroft, Chicago, vice-president of the Touring Club of America, on the subject, "The Rights of Road Users in America," Learned From Europe's Lessons," and H. D. Hadley, Plattsburg, N. Y., who discussed "The Quebec-Miami Highway Project." Just before adjournment, fourth Assistant Postmaster-General David Gray, who was in the auditorium, was called to the floor and made a short, informal talk.

By-Product of Congress. A by-product of the Road Congress yesterday was the second annual convention of the State officials and others interested in the regulation of motor vehicles upon the public highways, which was presided over by Hon. Edward Lazansky, Secretary of State of New York.

There was a general exchange of ideas in regard to the securing of uniform provisions in the automobile statutes of the various States, especially as regards the non-resident provisions of the State automobile laws. It was the consensus of opinion that reciprocal touring privileges of a uniform character should be adopted by each State, so as to provide that a motorist, when once registered in his home State, should be free to tour in any State, provided he observes the laws of each State, and the traffic rules and regulations of each municipality.

TOURING PARTIES FAILED TO COME

Although Large Number Was Expected to Start, Only One Started to Convention.

It can hardly be charged that Virginia roads are responsible for the fact that the several hundred touring parties which were announced to attend the National Road Congress did not attend. Preliminary announcement sent out by the publicity department in Washington long in advance of the convention stated that from 300 to 500 cars would travel here from many sections. It was expected, therefore, that this group of delegates would bring interesting reports of the roads over which they came.

But not one single touring party—not one single car—has arrived. Leonard F. Fincham, started toward Richmond with a party, but his machine got anchored in North Carolina mud, the rest of the trip being made by train. Leo Folger, representing the Chamber of Commerce, went to New York in an automobile to pilot the official cars to Richmond, and to get there in time for a prompt start. But Mr. Folger had nothing to pilot. The cars did not start, so the absence of these people was not due to bad condition of Virginia roads. While this feature has been rather disappointing, the fault has not been due to local conditions. It was thought at the time that the number of cars which it was said would make the trip was overestimated, although local automobile people did think that a few parties would attend.

COLD CAUSE HEADACHE. LAXATIVE BROTH QUININE, the world's cold and grip remedy, removes cause for all trouble. Look for signature E. W. GROVE, N. C.

There is a Good Deal of Nonsense

written and published about Young Men's Clothes, but it's nothing to the nonsense that's sometimes put into the clothes themselves.

We make a feature of young men's clothes here: brisk, snappy styles. Older men may think them extreme, but young men want them. They're not freakish models; and they have what's most vital to young men, and to all men, the high quality which serves the wearer.

Young men come here for the values as much as for the styles we offer; they get both here. Our hand-tailored Burk-made Suits and Overcoats are extreme examples of what we mean.

\$15, \$18, \$20 and up to \$35.

All the new things in Overcoats. Below the knee lengths, full lengths, shaped backs, box backs, Raglans.

\$15, \$18, \$20 and up to \$35.

You can do well here in Pure Wool Suits and Overcoats at \$15.00. We make it a point to work for you in guaranteed quality clothes at this price.

BURK & COMPANY
The Daylight Store, Main and Eighth Sts.

The Boy's Corn Club is Father to the Man Who Limp---See

Boschen

507 East Broad.

THE WEATHER

Forecast: Virginia—Increasing cloudiness and warmer; Thursday, probably rain; Thursday night or Friday, moderate south winds.

North Carolina—Increasing cloudiness; Wednesday, warmer; Thursday, Friday, probably rain; moderate east winds.

Special Local Data for Yesterday.
12 noon temperature, 44
3 P. M. temperature, 45
Maximum temperature up to 3
Minimum temperature up to 3
P. M. temperature, 28
Mean temperature, 37
Normal temperature, 47
Deficiency in temperature, 10
Deficiency in temperature, since March 1, 124
Accumulated deficiency in temperature since January 1, 426
Deficiency in rainfall since March 1, 7.56
Accumulated deficiency in rainfall since January 1, 6.53
Local Observation S. P. M. Yesterday.
Temperature, 44
Humidity, 66
Wind—direction, S. S. E.
Wind—velocity, 2
Weather, Clear

CONDITIONS IN IMPORTANT CITIES.
(At 8 P. M. Eastern Standard Time.)
Place Ther. H. T. L. T. Weather.
Asheville, 34 41 25 Clear
Atlanta, 32 42 22 Clear
Atlantic City, 32 40 28 Clear
Boston, 32 36 30 Clear
Buffalo, 30 36 24 Clear
Calgary, 29 30 10 P. cloudy
Charleston, 40 42 38 Clear
Chicago, 40 42 32 Cloudy
Cincinnati, 32 34 32 Snow
Cleveland, 32 34 32 Snow
Duluth, 32 34 32 Snow
Galveston, 70 72 68 Cloudy
Hatteras, 42 50 42 Clear
Havana, 60 60 50 Clear
Jacksonville, 56 64 54 Clear
Kansas City, 42 48 44 Cloudy
Louisville, 46 46 30 Clear
Montgomery, 52 60 34 Clear
New Orleans, 66 70 50 Clear
New York, 32 36 30 Clear
Norfolk, 42 44 36 Clear
Pittsburgh, 54 70 54 Cloudy
Raleigh, 40 44 30 Clear
St. Louis, 48 52 34 Rain
St. Paul, 36 36 34 Cloudy
San Francisco, 54 64 48 Clear
Savannah, 48 51 28 Clear
Spokane, 38 42 32 Cloudy
Tampa, 64 74 62 Clear
Washington, 34 44 32 Clear
Winnipeg, 32 34 32 Clear
Wytheville, 30 42 22 Clear

MINIATURE ALMANAC.
November 23, 1911.
HIGH TIDE.
Sun. rises, 6:58 Morning, 6:30
Sun. sets, 4:55 Evening, 5:44

THE AMERICAN AND EUROPEAN AWARDS
Sauer's
THE BEST FLAVORING
BY EVERY TEST